

Wisconsin Land+Water Conservation Association, Inc.
SOC Profit & Loss Budget vs. Actual

2018

| PROJECTED 2018 | PROJECTED 2017 | ACTUAL 2017 |
|-------------------|-------------------|----------------|
| CY18 Budget | CY17 Budget | CY17 Actual |

Ordinary Income/Expense

Income

| | | | |
|--|---------|---------|---------|
| 45000 · Interest Income | 45 | 45 | 45 |
| 52000 · Standards Oversight Council | | | |
| 52110 · SOC DATCP Grant (Jan-Dec) | 42,605 | 40,000 | 43,796 |
| 52210 · SOC DNR Grant (Jan-Dec) | 42,000 | 52,000 | 42,618 |
| 52310 · SOC NRCS Grant (Jan-Dec) | 32,395 | 35,000 | 40,299 |
| 52400 · SOC County Dues | 5,500 | 6,000 | 5,250 |
| 52510 · WI Land+Water Contribution | 0 | 0 | 0 |
| Total 52000 · Standards Oversight Council | 122,500 | 133,000 | 131,963 |

| | | | |
|---------------------|---------|---------|---------|
| Total Income | 122,545 | 133,045 | 132,008 |
|---------------------|---------|---------|---------|

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|---------------------------------------|---------|---------|---------|
| Total Income MINUS County Dues | 117,045 | 127,045 | 126,713 |
|---------------------------------------|---------|---------|---------|

5,500

Expense

| | | | |
|--|---------|---------|---------|
| 60000 · Audit | 1,800 | 2,000 | 1,300 |
| 62000 · Business Licensing & Insurance | 800 | 600 | 782 |
| 63000 · Rent | 5,250 | 5,000 | 4,643 |
| 64000 · Professional Services | 1,150 | 1,400 | 551 |
| 65000 · Office Expenses | 3,000 | 3,500 | 6,813 |
| 66000 · Payroll Expenses | 85,834 | 90,728 | 85,648 |
| 67000 · Prof. Development (L+ W Staff) | 1,800 | 2,875 | 2,757 |
| 72220 · Technical Committee Expenses | 0 | 0 | 155 |
| 73000 · SOC Meetings | 0 | 250 | 0 |
| 74000 · SOC Team Meetings | 6,911 | 7,000 | 8,814 |
| 80000 · Conference | 5,250 | 5,500 | 5,621 |
| 86000 · Training Program Events | 2,000 | 3,292 | 7,063 |
| 90000 · Networking (Partner Events) | 750 | 500 | 1,315 |
| 92000 · Newsletter | 0 | 400 | 0 |
| 95000 · Outreach | 2,500 | 4,000 | 1,250 |
| Total Expense | 117,045 | 127,045 | 126,712 |

| | | | |
|---------------------|---|---|---|
| Net Ordinary Income | 1 | 0 | 1 |
|---------------------|---|---|---|

| | | | |
|-----------------------------|-------|--|--|
| SOC Endowment (County Dues) | 5,500 | | |
|-----------------------------|-------|--|--|